

# Cloud Transformation kræver nye kompetencer hos udviklere og arkitekter

28. juni 2018, DANSK IT, Michael Folkmann og Jan Staack



# Indlægsholdere

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## Michael Folkmann



- Cand Scient i Datalogi
- Erhvervsmæssig erfaring fra DSB, Danske Bank, Carlsberg, Ørsted med flere
- Nuværende arbejdsplads Selvstændig konsulent
- Arbejdsdomæne: Enterprise Architecture & Management

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- Erhvervsmæssig erfaring fra SDC, PBS, Danske Bank, Carlsberg, Dong Energy, Maersk Oil med flere
- Nuværende arbejdsplads Danmarks Nationalbank
- Arbejdsdomæne: Enterprise Architecture & Governance
- Medlem af dansk IT siden 1991, Tidligere bestyrelsesmedlem og næstformand. Fagrådsformand for Business and IT Alignment.

# Formål og indhold

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- Muligheder og planlægning af Cloud anvendelse
- Cloud "rammeværker"
- Erfaring med at arbejde med Cloud i større virksomheder
- Cloud arkitektens rolle
- anbefalinger for Cloud anvendelse

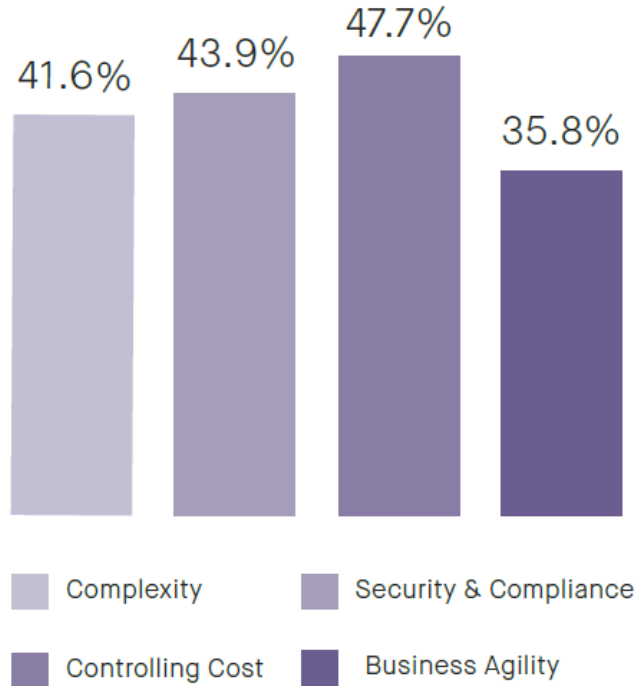
# Not all Cloud users are happy

<https://fugue.co/resources/2017-06-27-state-of-cloud-infrastructure-operations-survey-2017.html>



Users report several major challenges.

Almost half of users reported the following obstacles to effective cloud management:



# 6 hard truths IT must learn to accept:

## 2. You can't do everything in the cloud

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- Six years ago, more than 40 percent of CIOs surveyed by Gartner believed they'd be [running most of their IT operations in the cloud](#) by now. While the vast majority of organizations run some business-critical systems in the cloud, full migration is still relatively uncommon.
- Instead, Gartner predicts that [90 percent of organizations will adopt a hybrid infrastructure](#) by 2020, keeping some IT resources in house while outsourcing others to public or private cloud providers.
- There's no question the cloud has had a dramatic impact on IT operations, but it hasn't always lived up to the hype. A [June 2017 survey of 300 IT pros](#) found that 80 percent said the cloud wasn't meeting their expectations due to problems with security, compliance, complexity and cost. According to a January 2017 survey by cloud management firm RightScale, from 30 to 45 percent of enterprise cloud spend is wasted.
- That's because a lot of companies reflexively moved to the cloud with no clear understanding of why or how to do it, says Lowe.
- "Merely moving a critical service to the cloud does not automatically make it more reliable or scalable," he says. **"To truly take advantage of the cloud, software needs to be architected and implemented differently, using microservices instead of monoliths."**

# B 83 Forslag til folketingsbeslutning om en national plan for cloud computing i den offentlige sektor.

Beslutningsforslag nr. B 83

Folketinget 2010-11

Fremsat den 15. marts 2011 af Yildiz Akdogan (S) og Hanne Agersnap (SF)

## Forslag til folketingsbeslutning om en national plan for cloud computing i den offentlige sektor

Folketinget pålægger regeringen at igangsætte en plan for udvidet brug af cloud computing i driften af den offentlige sektors it for at hente de økonomiske og klimamæssige gevinster herved.

Planen skal indeholde følgende punkter:

- 1) Opdatering af det lov- og regelgrundlag, der regulerer brugen af cloud computing, for at gøre love og regler tidssvarende og rydde op i unødige barrierer for brugen af cloud computing i det offentlige.
- 2) Fælles offentligt samarbejde om sikkerhed omkring data, herunder sikring af personfølsomme oplysninger ved brug af cloud computing. Der skal etableres et samarbejde på tværs af stat, kommuner og regioner. Samarbejdet skal først og fremmest fokusere på at finde en model til sikring af data ved brug af cloud computing, så de er lige så sikre, som de vil være med traditionelle løsninger. Herudover skal samarbejdet fremme videndeling, udvikling af forretningsmodeller og valg af spydspidsprojekter.
- 3) Der skal sættes et klart mål for udbredelsen og effektiviseringsgevinsterne ved hjælp af cloud computing i den offentlige sektor om fem år med et delmål om tre år.
- 4) Der skal udarbejdes klare retningslinjer for brugen af cloud computing i det offentlige, herunder hvordan et cloud-projekt lever op til forvaltningslov og -praksis og anden dansk og international lovgivning, herunder krav til sikkerhed omkring data.
- 5) Det skal gøres muligt at få forhåndsgodkendt sit cloud computing-projekt i Datatilsynet, så der ikke spildes ressourcer på projekter, der alligevel afvises til sidst.

FOLKETINGET



Af: Yildiz Akdogan (S) og Hanne Agersnap (udpeget af SF) (SF)

Udvalg: Udvalget for Videnskab og Teknologi

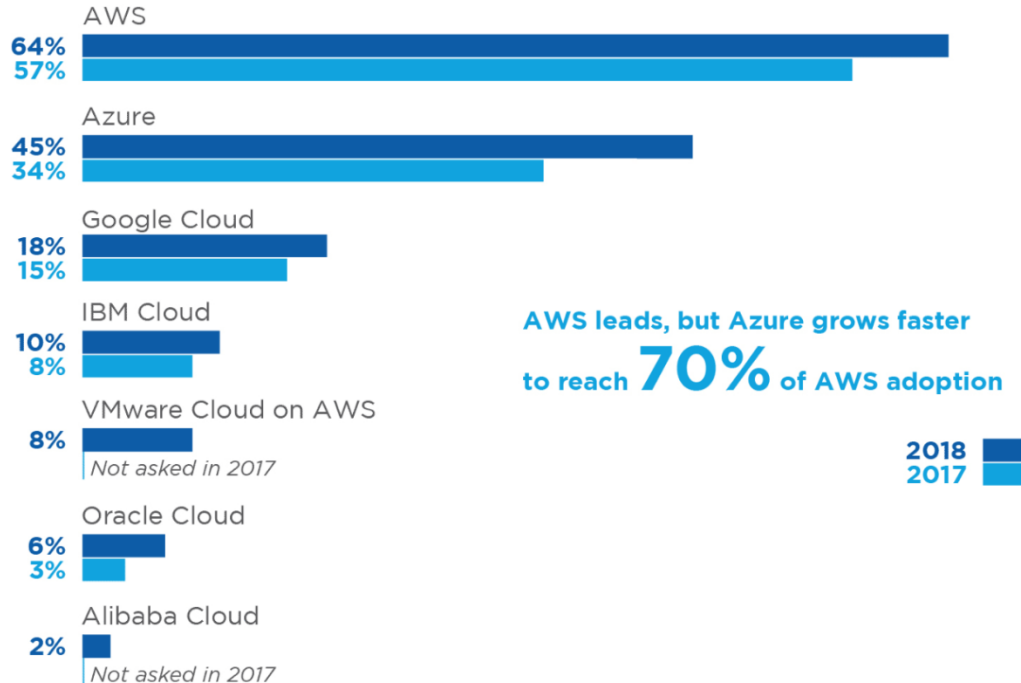
Samling: 2010-11 (1. samling)

Status: 2. beh./Forkastet

# Public cloud adaption (IaaS) comparison by year

<https://www.rightscale.com/lp/state-of-the-cloud?campaign=7010g0000016JiA>

Respondents Running Apps 2017 vs. 2018



Source: RightScale 2018 State of the Cloud Report

# Interxion cloud vendor offerings in Denmark

<http://www.themetisfiles.com/wp-content/uploads/2015/11/Denmark-Cloudscape-Logographic-v1.1.png>



## CLOUDSCAPE - DENMARK

Top 175 Danish public cloud computing providers

Sponsored by  
**interxion**



V1.1, September 2016

Download a digital copy or nominate your company: [www.themetisfiles.com](http://www.themetisfiles.com)

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# What is Cloud?

<http://nvlpubs.nist.gov/nistpubs/Legacy/SP/nistspecialpublication800-145.pdf>

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- The US National Institute of Standards and Technology (NIST) Definition of Cloud Computing Cloud computing is:
- A model for enabling ubiquitous, convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction.
- This cloud model is composed of five essential characteristics, three service models, and four deployment models.

# Essential Characteristics:

<http://nvlpubs.nist.gov/nistpubs/Legacy/SP/nistspecialpublication800-145.pdf>

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- 1. On-demand self-service.** A consumer can unilaterally provision computing capabilities, such as server time and network storage, as needed automatically without requiring human interaction with each service provider.
- 2. Broad network access.** Capabilities are available over the network and accessed through standard mechanisms that promote use by heterogeneous thin or thick client platforms (e.g., mobile phones, tablets, laptops, and workstations).
- 3. Resource pooling.** The provider's computing resources are pooled to serve multiple consumers using a multi-tenant model, with different physical and virtual resources dynamically assigned and reassigned according to consumer demand. There is a sense of location independence in that the customer generally has no control or knowledge over the exact location of the provided resources but may be able to specify location at a higher level of abstraction (e.g., country, state, or datacenter). Examples of resources include storage, processing, memory, and network bandwidth.
- 4. Rapid elasticity.** Capabilities can be elastically provisioned and released, in some cases automatically, to scale rapidly outward and inward commensurate with demand. To the consumer, the capabilities available for provisioning often appear to be unlimited and can be appropriated in any quantity at any time.
- 5. Measured service.** Cloud systems automatically control and optimize resource use by leveraging a metering capability<sup>1</sup> at some level of abstraction appropriate to the type of service (e.g., storage, processing, bandwidth, and active user accounts). Resource usage can be monitored, controlled, and reported, providing transparency for both the provider and consumer of the utilized service.

# 5 Essential Characteristics of Cloud Computing

Ref: The NIST Definition of Cloud Computing

<http://csrc.nist.gov/publications/nistpubs/800-145/SP800-145.pdf>



On-demand  
self-service



Ubiquitous  
network  
access



Location  
transparent  
resource  
pooling



Rapid  
elasticity



Measured  
service with  
pay per use

# Service Models:

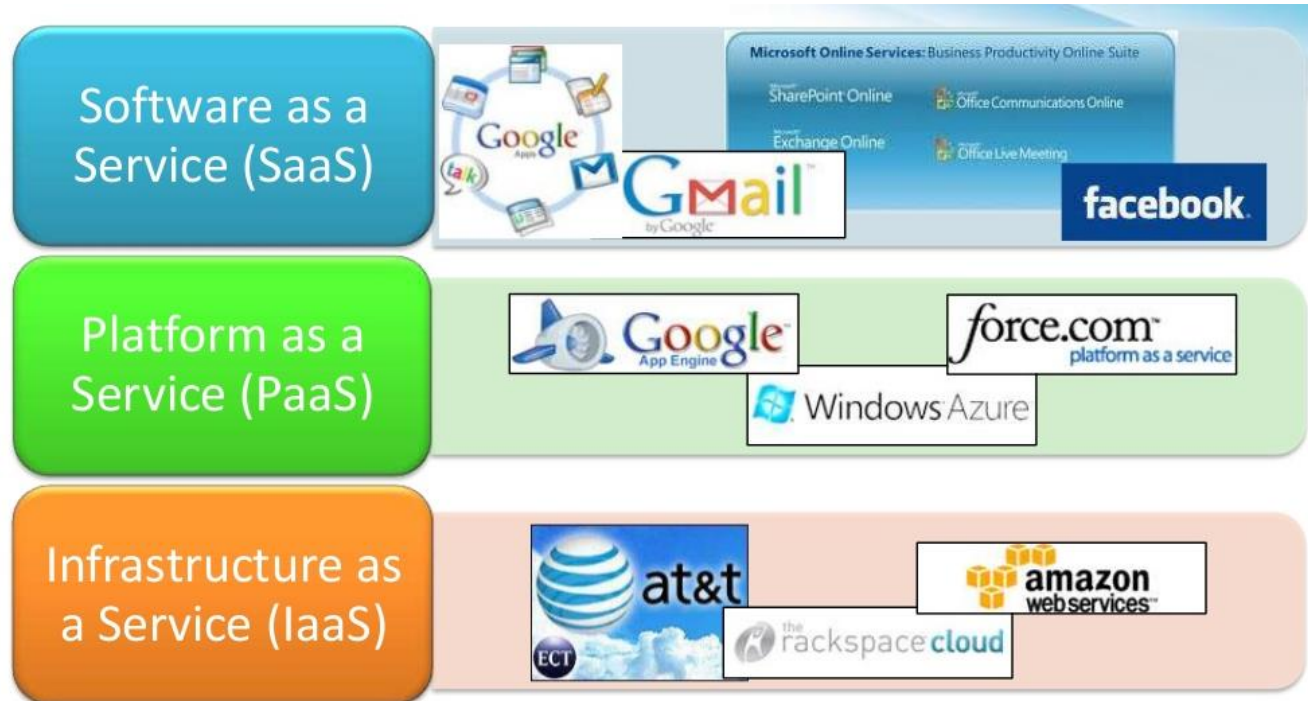
<http://nvlpubs.nist.gov/nistpubs/Legacy/SP/nistspecialpublication800-145.pdf>

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1. **Software as a Service (SaaS)**. The capability provided to the consumer is to use the provider's applications running on a cloud infrastructure<sup>2</sup>. The applications are accessible from various client devices through either a thin client interface, such as a web browser (e.g., web-based email), or a program interface. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, with the possible exception of limited userspecific application configuration settings.
2. **Platform as a Service (PaaS)**. The capability provided to the consumer is to deploy onto the cloud infrastructure consumer-created or acquired applications created using programming languages, libraries, services, and tools supported by the provider. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, or storage, but has control over the deployed applications and possibly configuration settings for the application-hosting environment.
3. **Infrastructure as a Service (IaaS)**. The capability provided to the consumer is to provision processing, storage, networks, and other fundamental computing resources where the consumer is able to deploy and run arbitrary software, which can include operating systems and applications. The consumer does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, and deployed applications; and possibly limited control of select networking components (e.g., host firewalls).
4. New acronyms is formed like iPaas (Intergration platforms as a Service) and iSaaS (Intergration software as a Service)

# Examples on Cloud Service

<http://www.barkatconsulting.com/consolidation-and-virtualization/>



# Deployment Models:

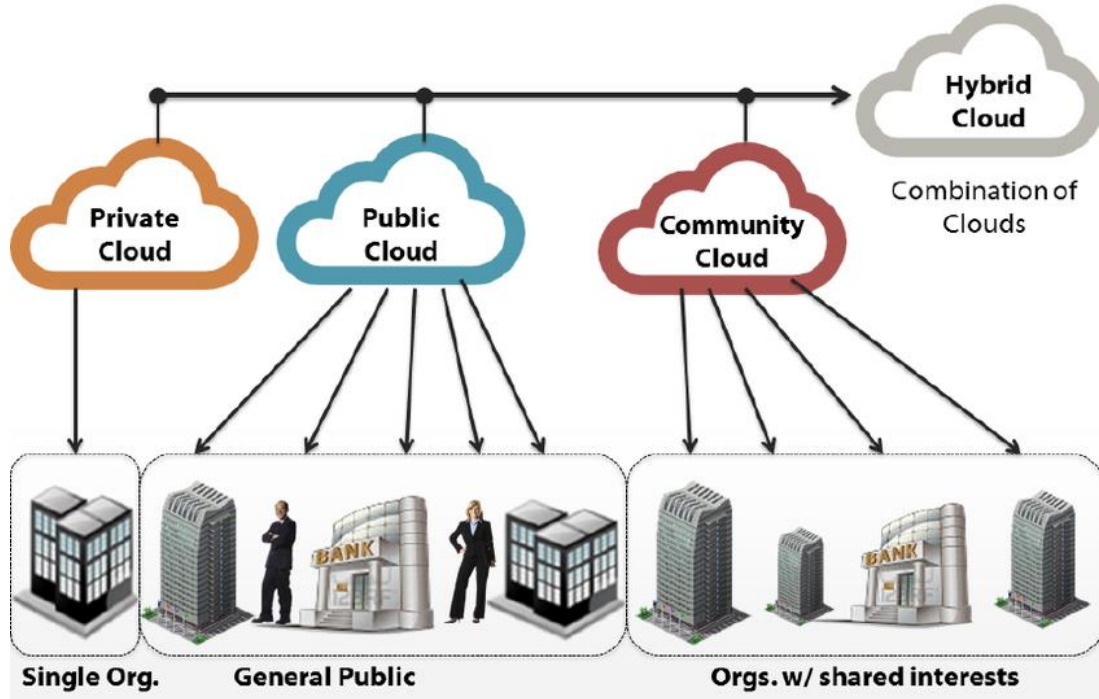
<http://nvlpubs.nist.gov/nistpubs/Legacy/SP/nistspecialpublication800-145.pdf>

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- 1. Private cloud.** The cloud infrastructure is provisioned for exclusive use by a single organization comprising multiple consumers (e.g., business units). It may be owned, managed, and operated by the organization, a third party, or some combination of them, and it may exist on or off premises.
- 2. Community cloud.** The cloud infrastructure is provisioned for exclusive use by a specific community of consumers from organizations that have shared concerns (e.g., mission, security requirements, policy, and compliance considerations). It may be owned, managed, and operated by one or more of the organizations in the community, a third party, or some combination of them, and it may exist on or off premises.
- 3. Public cloud.** The cloud infrastructure is provisioned for open use by the general public. It may be owned, managed, and operated by a business, academic, or government organization, or some combination of them. It exists on the premises of the cloud provider.
- 4. Hybrid cloud.** The cloud infrastructure is a composition of two or more distinct cloud infrastructures (private, community, or public) that remain unique entities, but are bound together by standardized or proprietary technology that enables data and application portability (e.g., cloud bursting for load balancing between clouds).

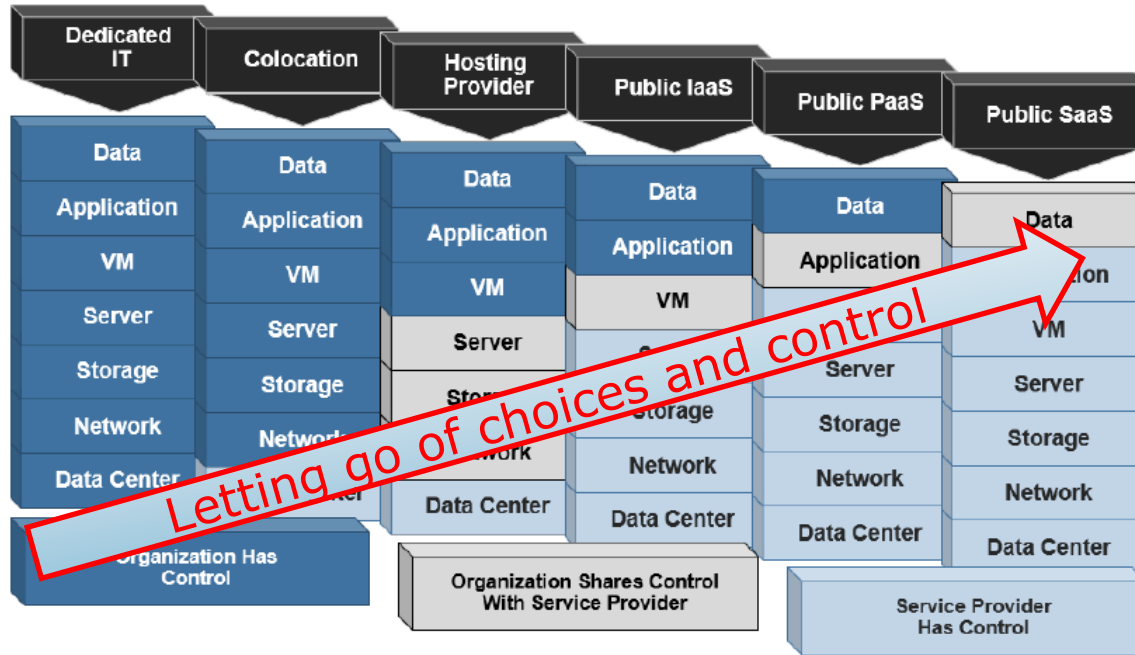
# Hybrid cloud – combinations of Clouds

[https://www.researchgate.net/figure/260192916\\_fig2\\_Figure-32-Cloud-deployment-model](https://www.researchgate.net/figure/260192916_fig2_Figure-32-Cloud-deployment-model)



# Architectural Comparison of Ownership by Cloud Layer and how much should you manage?

[https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017\\_planning\\_guide\\_for\\_cloud.pdf](https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017_planning_guide_for_cloud.pdf)



Source: Gartner (October 2016)



# Amazon AWS services

<http://www.conceptdraw.com/How-To-Guide/aws-icons-1>

## Compute

Amazon Elastic Compute Cloud (Amazon EC2)



Amazon Elastic MapReduce



Auto Scaling

## Storage

Amazon Simple Storage Service (Amazon S3)



Amazon Elastic Block Storage (Amazon EBS)



AWS Import/Export



AWS Storage Gateway Service

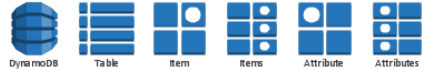


AWS Glacier



## Database

Amazon DynamoDB



Amazon Relational Database Service (Amazon RDS)



Amazon ElastiCache



## Networking

Amazon Route 53



Amazon Elastic Load Balancing



AWS Direct Connect



Amazon Virtual Private Cloud (VPC)



## Content Delivery

Amazon CloudFront



Elastic Network Instance



## Application Services

Amazon Simple Queue Service (SQS)



Amazon CloudSearch



Amazon Simple Email Service (SES)



Amazon Simple Workflow Service (SWF)



Amazon Simple Notification Service (SNS)



## Deployment and Management

Amazon Elastic Beanstalk



AWS Identity and Access Management (IAM)

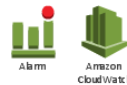


AWS CloudFormation



## Monitoring

Amazon CloudWatch



## Non-Service Specific

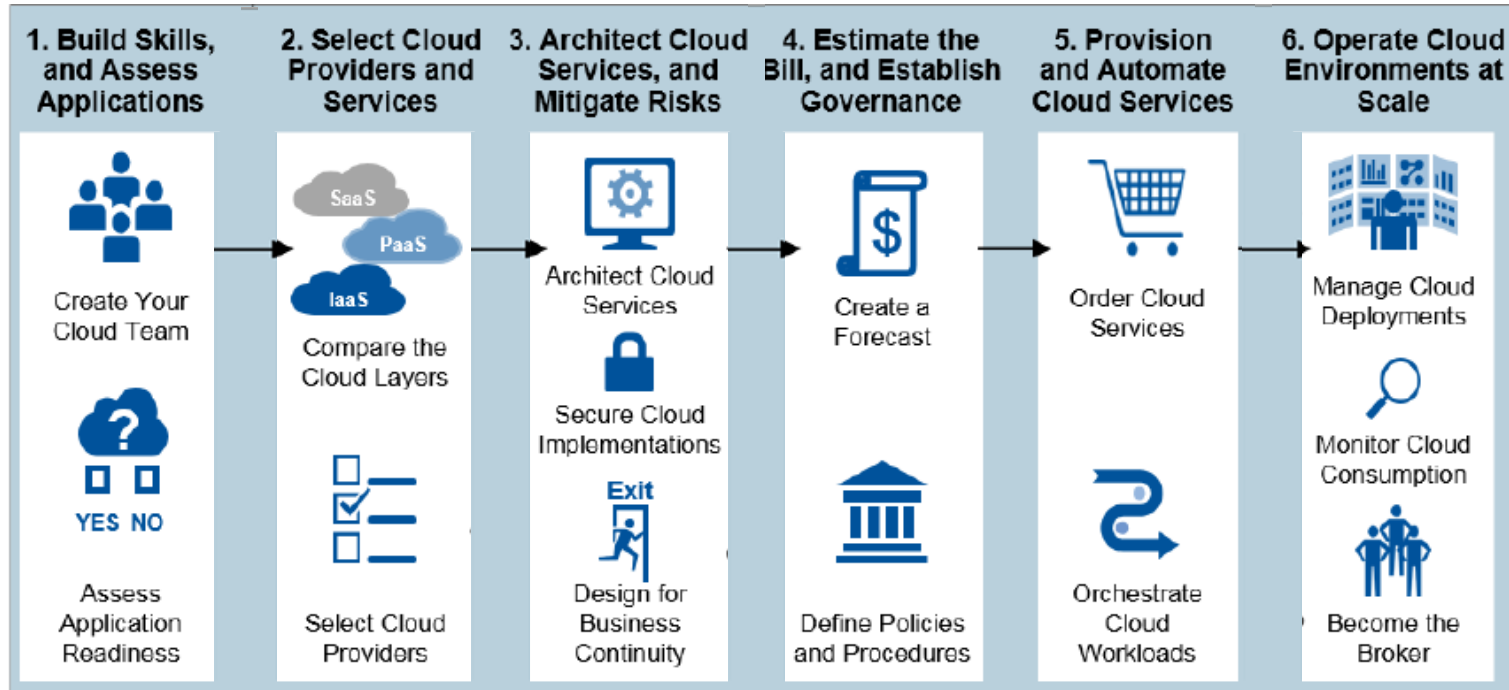


## Groups



# Gartner's Cloud Adoption Framework





[https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017\\_planning\\_guide\\_for\\_cloud.pdf](https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017_planning_guide_for_cloud.pdf)









# Amazon AWS Cloud adoption framework

[https://d1.awsstatic.com/whitepapers/aws\\_cloud\\_adoption\\_framework.pdf](https://d1.awsstatic.com/whitepapers/aws_cloud_adoption_framework.pdf)








 BUSINESS
IT Finance 
IT Strategy 
Benefits Realization 
Business Risk Management 

 PEOPLE
Resource Management 
Incentive Management 
Career Management 
Training Management 
Organizational Change Management 

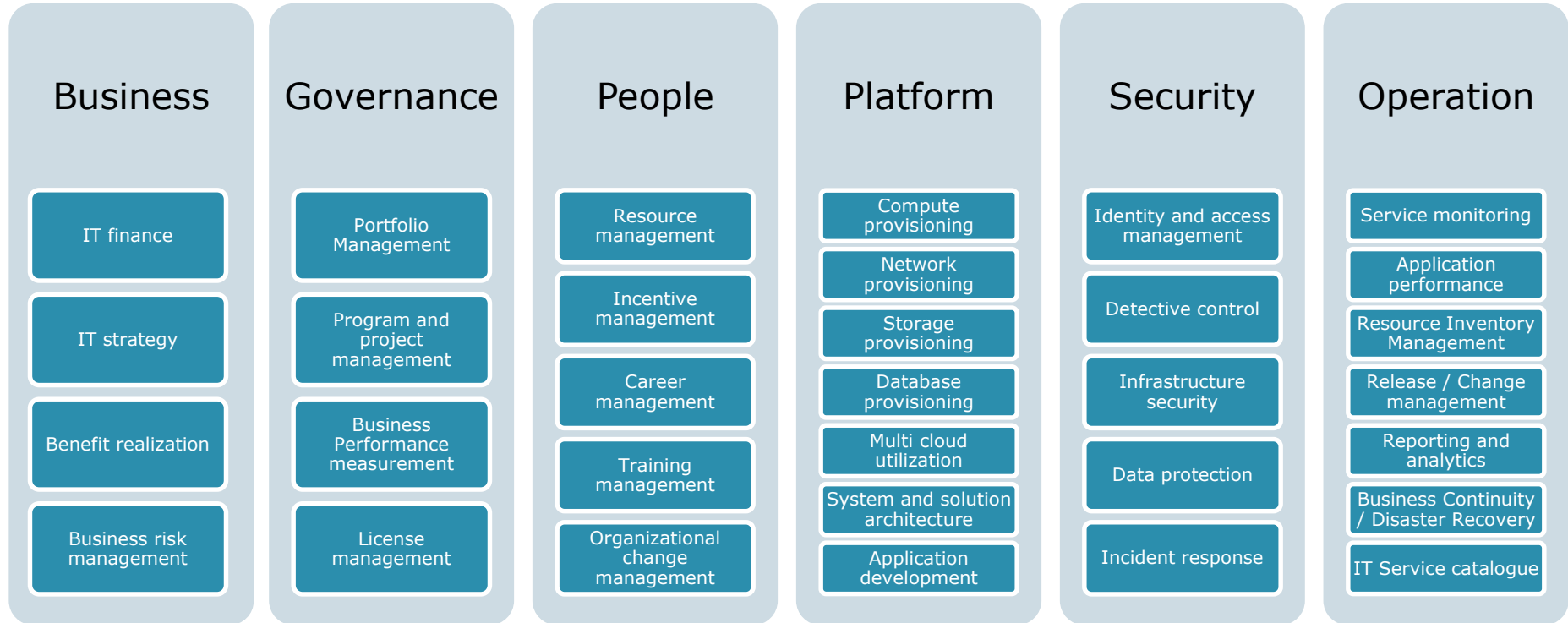
 GOVERNANCE
Portfolio Management 
Program and Project Management 
Business Performance Measurement 
License Management 

 PLATFORM
Compute Provisioning 
Network Provisioning 
Storage Provisioning 
Database Provisioning 
Systems and Solution Architecture 
Application Development 

 SECURITY
Identity and Access Management 
Detective Control 
Infrastructure Security 
Data Protection 
Incident Response 

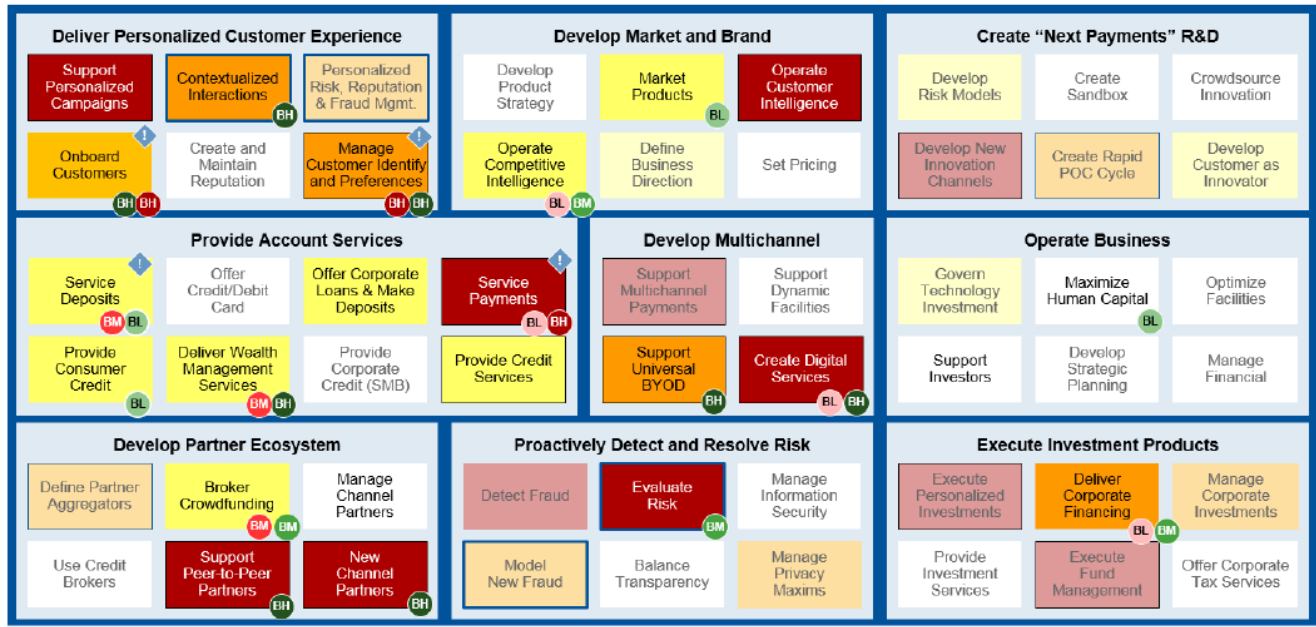
 OPERATIONS
Service Monitoring 
Application Performance Monitoring 
Resource Inventory Management 
Release Management / Change Management 
Reporting and Analytics 
Business Continuity / Disaster Recovery 
IT Service Catalog 

# AWS cloud adoption framework





# Using Business Capability Model Overlays to Prioritize Cloud Initiatives



**Strategic Criticality**  
■ High  
■ Moderate  
■ Low

**Capability Status**  
 Existing  
 Needed  
 Undetermined

**Cloud Benefit Assessment**  
● BH Transformational/High Benefit  
● BM Moderate Benefit  
● BL Low Benefit

**Data Classification**  
C Confidential  
I Internal  
P Public/External

**Additional Considerations**  
⬇

# Building your cloud?

<https://www.slideshare.net/AmazonWebServices/aws-enterprise-summit-london-2015-gartner-keynote-the-future-of-cloud-iaas-keynote>

## Principles to Keep in Mind



Not everything can or should be cloud



Some workloads must remain on-premise due to regulatory compliance or tie to physical location



Private cloud-building technology will not deliver breadth, depth, innovation of service providers



IT orgs. likely can't update, innovate, reduce costs of internal clouds as quickly as providers

# Cloud migration considerations

- choose the right migration from current environment

## Re-host

- Lift'n'shift the application 1-1. Also cover terms as "re-platform".
- Only change is the underlying infrastructure from on-premise to IaaS
- Overestimation of environment for high utilization peaks are unchanged
- Not recommended for cloud journey beside learning tasks**

## Re-factor

- Light modifications to the application using PaaS components ensuring back-ward compatibility
- Primary change is redeploy to PaaS components while maintaining architecture
- Not recommended for cloud journey beside learning tasks**

## Re-architect

- Modify due to modernization needs for part of application and deploy via re-host or re-factor.
- Changes to part of application, which could lead to changed migration scope.
- Only recommended when it makes sense for (changed) migration scope.**

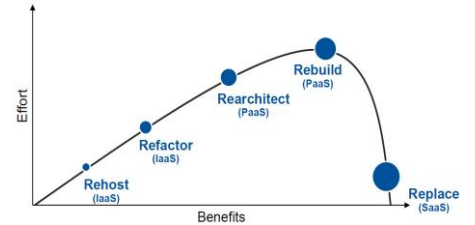
## Re-build

- Complete re-build the application using PaaS components
- Changes the architecture completely
- Suitable for cloud-native work loads, and recommended for these migration scopes**

## Re-place

- Replace (discard) the existing application (or set of applications) completely with a commercial SaaS product
- Changes complete the architecture as SaaS is the choice
- Recommended when it makes sense as general SaaS evaluation.**

Consider the Value Proposition for the Cloud

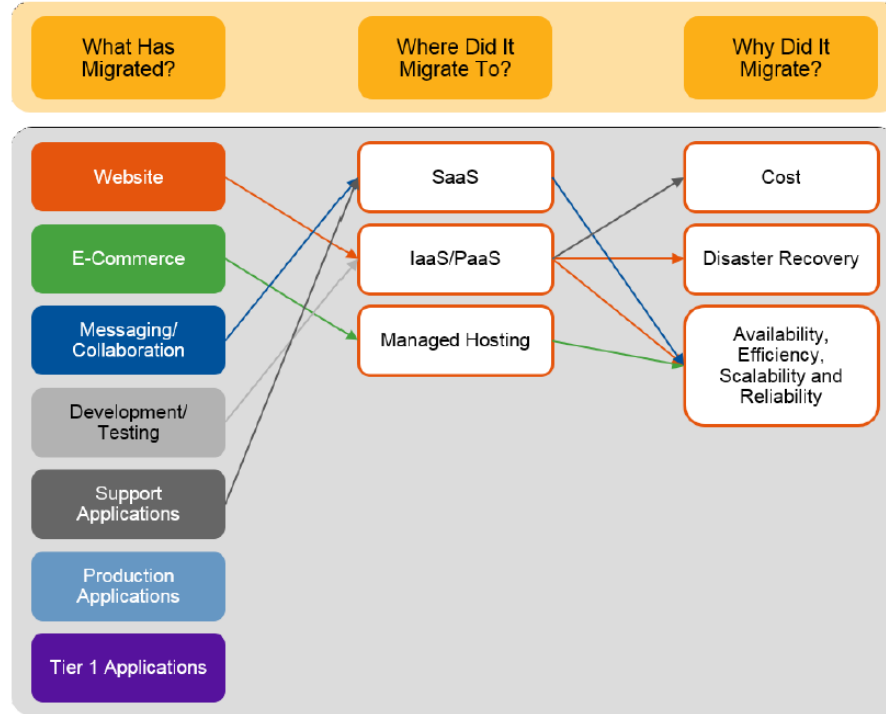


Source: Gartner



# Application Migration Approaches

[https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017\\_planning\\_guide\\_for\\_cloud.pdf](https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017_planning_guide_for_cloud.pdf)



Source: Gartner (October 2016)

# Applications cloud assessment

**Reduce.**  
Are there any unused modules in an application that I can discard? If yes, look at retiring those portions, minimize the scope of the application, and then look at putting them on the lanes.

**Retire.**  
Can I retire the application? Archive the data and decommit the application.

**Rehost.**  
Can I move from physical to virtual x86 platforms? Can applications on mainframe, Unix, and other non-x86 systems be moved to x86 systems? Use P2V migration or platform simulation tools to move the application "as-is" from legacy hardware to x86 cloud.

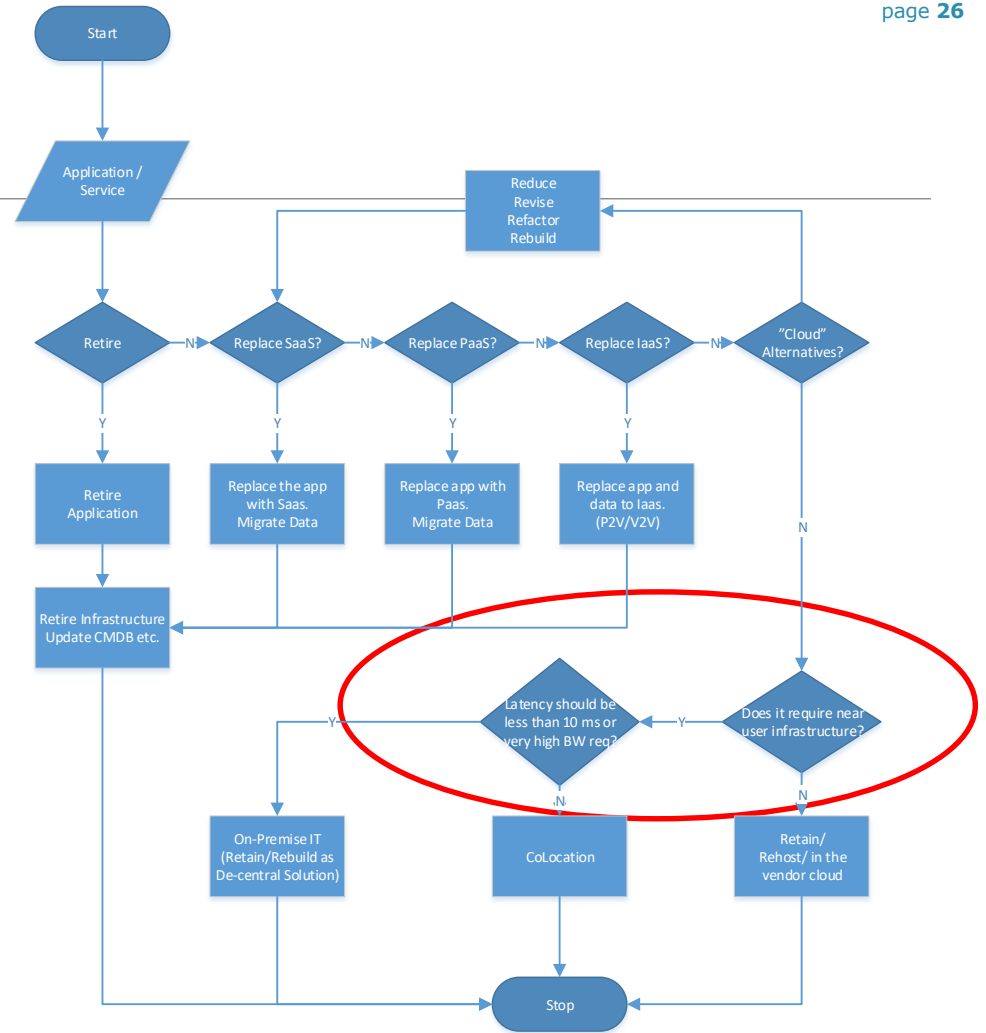
**Replace.**  
Can I replace the application with cloud-ready alternative or SaaS services? If an application reached its end-of-life and there is a cloud-ready alternative available, either as an in-house installation or offered as SaaS services, it would be a good candidate to replace. Employee engagement systems such as email, collaboration, and human capital management solutions are good to be replaced with a SaaS service.

**Revise.**  
Can I upgrade the application to a newer version available from the supplier? Verify that the newer version is cloud ready and pass through the upgrade lane.

**Refactor.**  
Can I use the majority of the code and make minor changes to make it cloudready? Applies to home-grown applications which may need minor tweaks to the codebase to make it cloud ready.

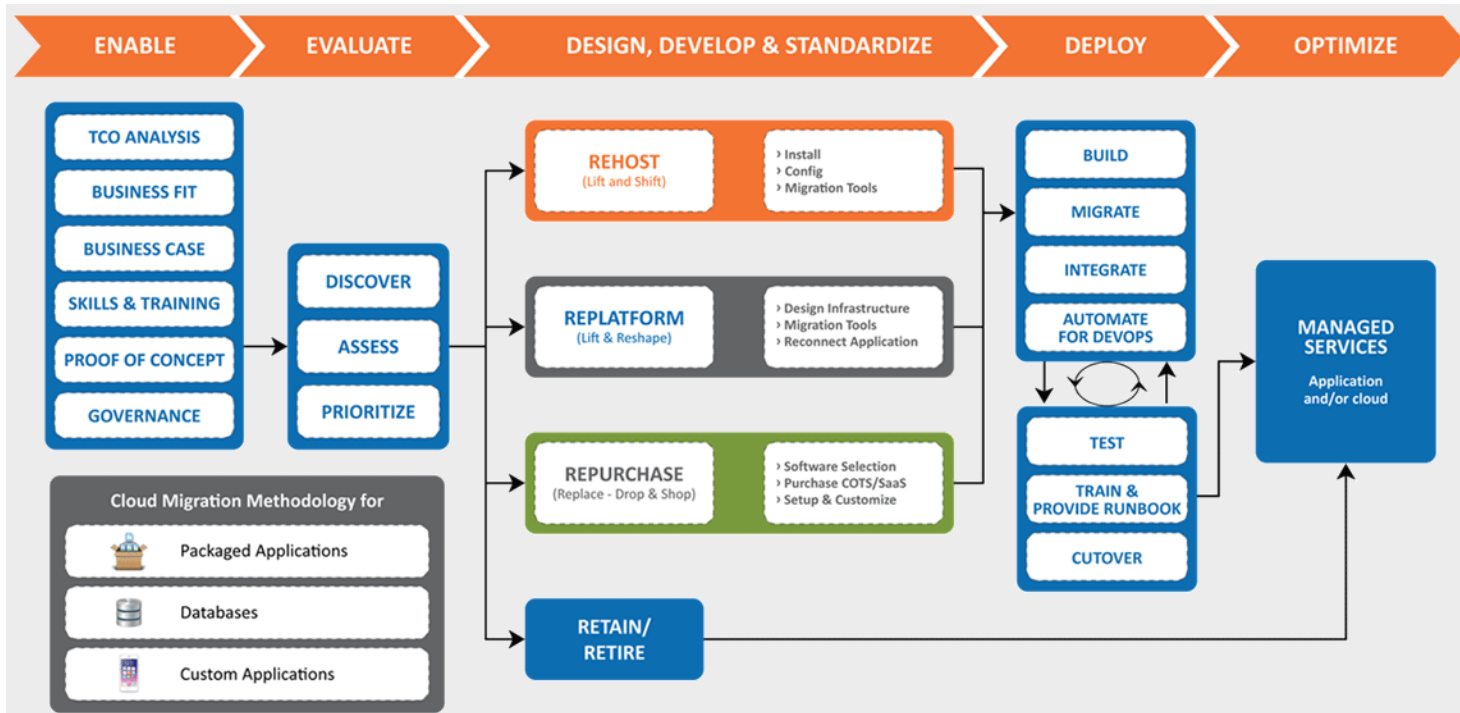
**Rebuild**  
Should I completely rebuild the application, since it needs lot of re-design and functionality addition? These are great candidates to apply micro-services cloud-ready Web-scale architectures. It may sound expensive to consider a "rebuild," but using an agile DevOps platform, the must-have features can be addressed first in a short period of time, and additional features can be added on an ongoing basis.

**Retain.**  
Cannot be moved and has to remain on the existing physical servers. Agree on a retirement plan with the business users and figure out a way to manage these systems without tightly integrating them into the unified operations model.



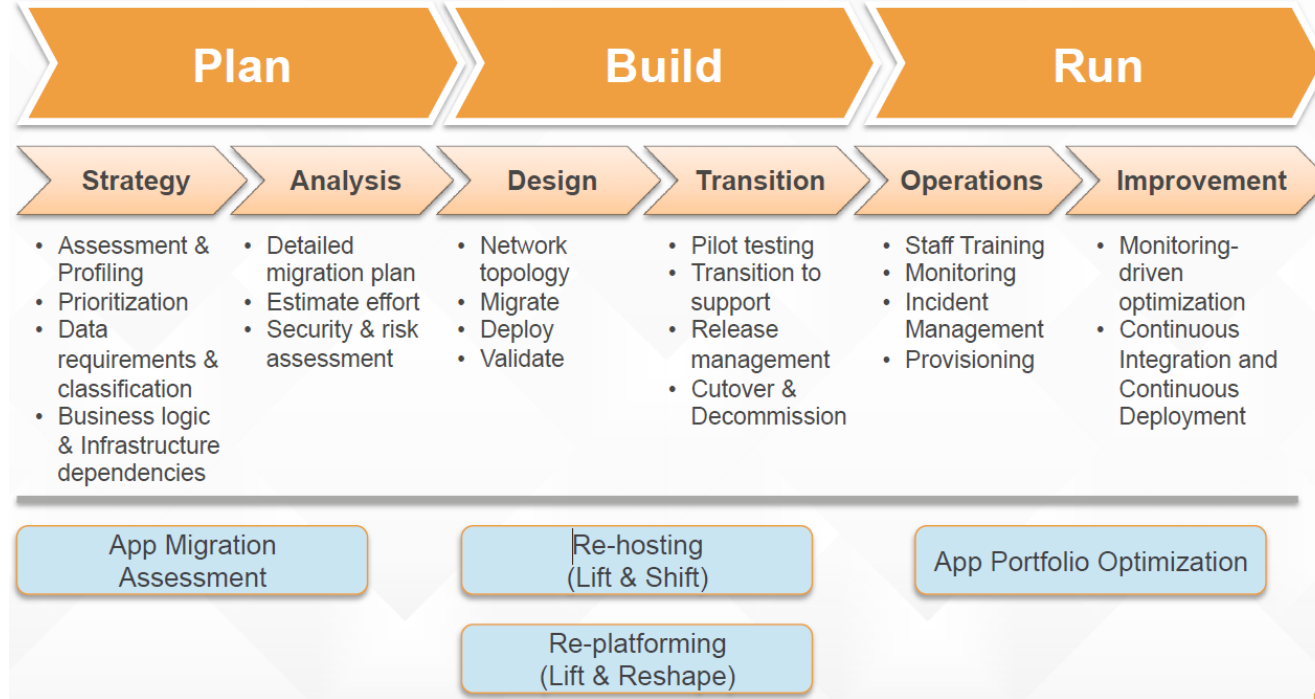
# Application Migration to the Cloud

<http://www.appsassociates.com/application-migration>



# Amazon AWS Application migration strategy

<https://www.slideshare.net/AmazonWebServices/application-portfolio-migration>



# Application portfolio assesment

<https://www.slideshare.net/AmazonWebServices/application-portfolio-migration>

## Collecting application portfolio inventory

- Conduct application discovery workshop
- Interview application owners
- Implement tool-based discovery

## Defining segmentation and prioritization criteria

- Profiling application inventory
- Identifying complexity, criticality and preferences
- Clustering and prioritizing

## Determining application migration options

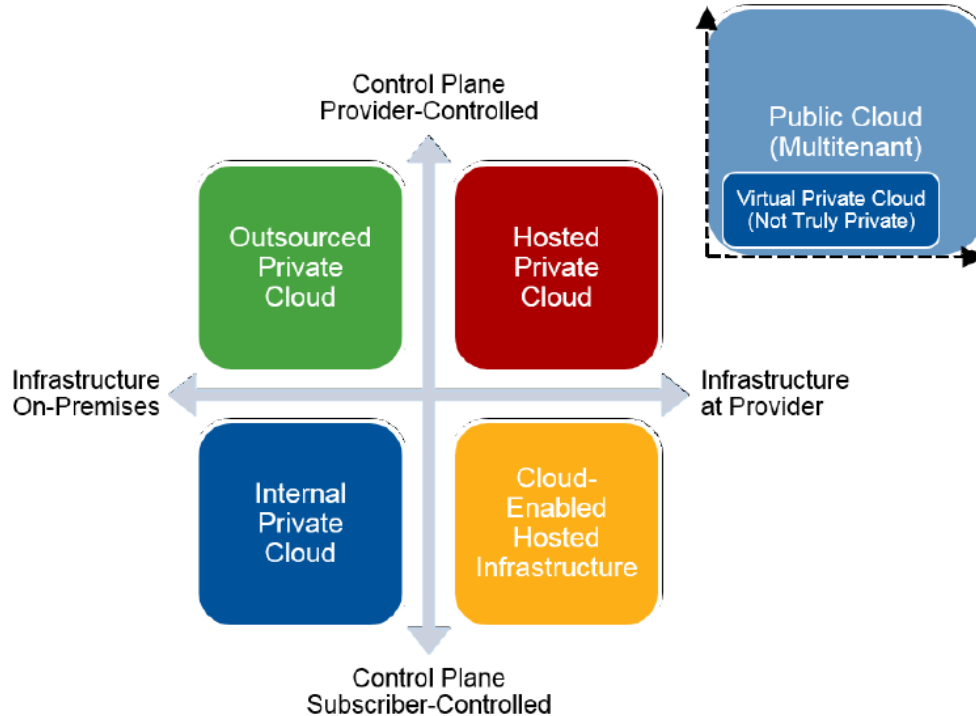
- Driven by prioritization, skills and best practices
- Use best patterns
- Capture inter-dependencies
- From “lift and shift” to “drop and shop”

## Creating application migration roadmap

- Expect complete IT transformation
- Include IT process changes and organizational change management
- Focus on new Operations model

# Private Cloud Implementations

[https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017\\_planning\\_guide\\_for\\_cloud.pdf](https://www.gartner.com/binaries/content/assets/events/keywords/catalyst/catus8/2017_planning_guide_for_cloud.pdf)



# Document your Cloud strategy

<https://www.gartner.com/doc/3563017/designing-cloud-strategy-document>

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ADVANCED SEARCH

VIEW KEY INSIGHTS

## Designing a Cloud Strategy Document

Published: 05 January 2017 ID: G00311458

Analyst(s): *Mindy Cancila*

### Summary

A cloud strategy document is a critical deliverable for organizations planning to implement cloud services. This initiative analysis provides guidance on business and architectural aspects that technical professionals must document and includes downloadable Microsoft Word and PowerPoint templates.

MORE LIKE THIS

This is part of an in-depth collection of research. See the collection:

Cloud Computing

### Overview

#### Key Findings

- Many organizations realize the success of the public cloud providers and want to increase adoption of cloud across the business.
- As organizations increase adoption and move into implementation, several functional teams must be involved. This creates complexity when trying to document an organization's cloud strategy.
- Most organizations anticipate having multiple cloud initiatives that use multiple providers and span across all layers of cloud services – IaaS, PaaS and SaaS. Successful implementation requires organizational alignment on the objectives for using cloud services.

#### Recommendations

Technical professionals focused on adopting and architecting cloud computing in their organizations:

4 Default Section

**Our Cloud Strategy ...**

- Is public cloud-first or data-center-first?
- Is single provider or multi-provider?
- Is corporate-wide or tied to specific workloads?
- Will be implemented through an adoption framework or other process?
- Requires new skills or leverages existing skills?
- Requires new governance, financial and operational requirements, or leverages existing processes and procedures?

Gartner

0

#### Cloud Computing Defined

Cloud Computing Defined

- Service Based** - Cloud computing is an abstract form of service-oriented IT.
- Available & Elastic** - Services scale to demand with a service network of needed.
- Shared** - Multiple users share a pool of resources to fulfill requests of users.
- Managed by User** - Customers are responsible for managing their own data, applications and services.
- Uses Internet Technologies** - Cloud computing is delivered through use of Internet technologies, including HTTP.

Gartner

1

#### Cloud deployment approach

Cloud deployment approach

Gartner

2

**How Most Organizations Approach Public Cloud**

Gartner

5

#### Gartner Cloud Adoption Framework

Gartner Cloud Adoption Framework

Gartner

6

#### Cloud Center of Excellence (CCE)

Cloud Center of Excellence (CCE)

Gartner

7

## Company Name

### Cloud Strategy and Design Specification

Date  
Author

Update table...

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# Tasks to develop your Cloud Strategy

<https://www.gartner.com/doc/3563017/designing-cloud-strategy-document>

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- Establish cloud definitions and terminology
- Identify what you are already doing
- Define what you are trying to achieve
- Clarify the benefits of cloud for your organization
- Define the risk criteria
- Scope your cloud initiatives
- Align on success metrics



# Business and IT Drivers

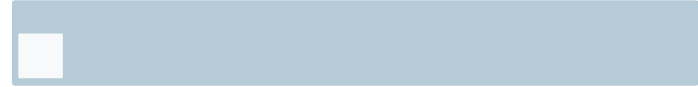
## Business drivers

*End users and PaaS development in business units*



- Flexibility – adjust “on the fly” to changing requirements (scale up/down)
- Solutions only available on cloud
- Ease of use – self service concept
- Speed to market – high degree of automation
- Cost for what you use, “pay-as-you-go”

## IT Drivers



- Elastic computing and scalability – as services
- New technology enabled – increased service offerings
- Supplement to on premise offering
- Global enablement
- Cost management – flexible cost models

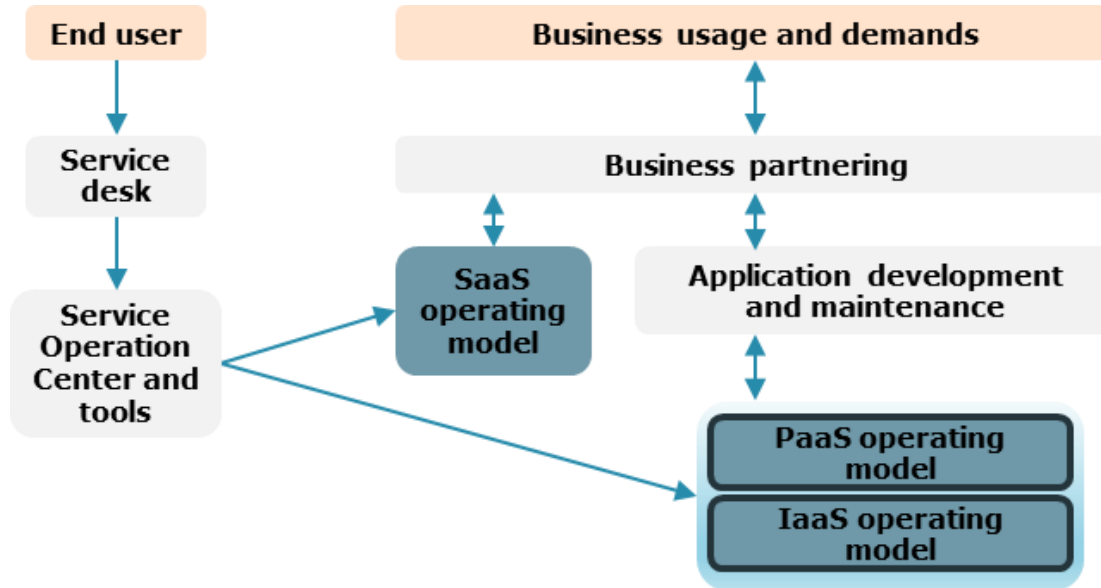
# Principles for cloud adoption

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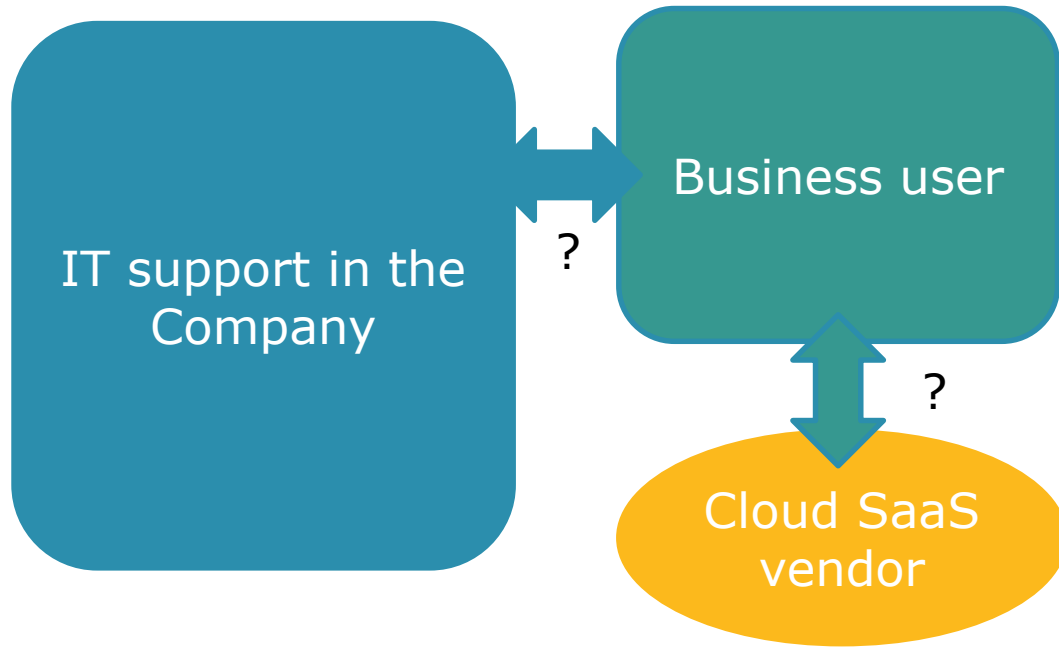
# Organisational model

<https://blogs.vmware.com/cloudops/devops> Inspired



# Cloud assessment of Business Agreement with a cloud SaaS application vendor (DONG energy)

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# Company internal business owner to secure

Business questions for cloud valuation assessment - WORK IN PROGRESS																	
ID	Domain	Control Group	CID	Assessment Questions	Answer (OK or NOT OK)												
4	Governance	Ownership	GO-	Who will have the ownership of the system at DONG Energy?	OK												
5	Governance	Documentation	GO-	Is there an updated SDD (solution design document)?	No												
6	Governance	Data Classification	GO-	Have you classified the types of data that will be transmitted or entered into the system?	No												
7	Governance	User Access	GO-	Should the system be able to support different roles and	Yes												
8	Governance		GO-04.2	Should the system be able to support different levels of access rights to data and objects?	Yes												
9	Governance		GO-04.3	Should the system be able to have context-based screens based on the users roles and rights?	Yes												
10	Governance	Regulation	GO-	Are there legal requirements that the system has to meet?	No												
11	Governance		GO-05.2	Are there regulatory and compliance requirements the system has to meet?	No												
12	Governance		GO-	Are there records management requirements the system has to	No												
13	Governance	Data Access	GO-	How should the service be accessible? (software, applications,	Multiple												
14	Governance		GO-06.2	At the cessation of services, should the data be made available by the vendor?	Yes												
15	Governance	Data Transportability	GO-	Do you require the ability to export or use the data outside the native system?	YES												
16	Governance		GO-	Are there specific formats that the data should be made	No												
17	<b>Information Security</b>																
18	Information Security	User Access Policy	IS-011	How will you document and grant users access to the system?	TBD												
19	Information Security		IS-012	How will you document and remove user access to the system once no longer needed?	Manual												
20	Information Security	Data transmission	IS-021	Should there be secure transmission of data? (eg. SSL-	SSL												
21	Information Security	Portable / Mobile	IS-031	Should the service be accessible on mobile devices?	Yes												
22	Information Security	Incident Response	IS-041	What classifies as an incident and therefore the resolution time? (A matrix of what constitutes a minor, critical and major incident and response time)	TBD												
				<table border="1"> <thead> <tr> <th>Severity Level</th> <th>Classification Method</th> <th>Expected resolution time</th> </tr> </thead> <tbody> <tr> <td>eg. Major</td> <td>eg. affects more than 70% of clients during business hours</td> <td>4 hours</td> </tr> <tr> <td>eg. critical</td> <td>eg. affects more than 50% of clients during business hours</td> <td>4 hours</td> </tr> <tr> <td>eg. minor</td> <td>eg. affects less than 50% of clients outside of business hours</td> <td>4 hours</td> </tr> </tbody> </table>	Severity Level	Classification Method	Expected resolution time	eg. Major	eg. affects more than 70% of clients during business hours	4 hours	eg. critical	eg. affects more than 50% of clients during business hours	4 hours	eg. minor	eg. affects less than 50% of clients outside of business hours	4 hours	TBD
Severity Level	Classification Method	Expected resolution time															
eg. Major	eg. affects more than 70% of clients during business hours	4 hours															
eg. critical	eg. affects more than 50% of clients during business hours	4 hours															
eg. minor	eg. affects less than 50% of clients outside of business hours	4 hours															
22	Information Security		IS-04.2	What are your expectations for vendor communication in the event that an incident occurs? (how often and by what means should the vendor communicate)	Vendor Helpdesk												
23	<b>Operations Management</b>																
24	Operations Management	Data Maintenance	OM-	Who will be responsible for maintaining the data in the system?	SD												
25	Operations Management		OM-	Who will be responsible for supporting the system?	SD												
26	Operations Management	Provisioning	OM-	Are there peak loads that the system has to accommodate? (eg. time of day, day of the week, month-end etc)	Yes												
27	Operations Management		OM-02.2	Do you have an estimate of the amount of the data that will be transferred?	NO												
28	Operations Management	Restoration capability	OM-	Should the system have the capability to restore deleted data?	Yes												
29	Operations Management	Backup procedures	OM-	How fast should the solution provider be able to restore	According to SLA with												
30	Operations Management	Integration	OM-	Are there systems that the service has to be able to interface or communicate with?	Yes												
31	Operations Management		OM-	Should the service have an API?	Yes												
32	Operations Management	Customization	OM-	How much flexibility for customization and/or configuration should the system support?	MUCH												
33	Operations Management		OM-	Is the scope of implementation fully defined?	Yes												
34	Operations Management	Scope of use	OM-	Is the scope of use in business departments defined?	Yes												
35	Operations Management		OM-	Is the scope of use in business departments defined?	Yes												
36	Implementation																
37	Implementation	Existing systems	IM-011	Is the solution replacing an existing system?	Yes												
38	Implementation	Costs	IM-021	Have you considered the cost-modelling of cloud solution vs other options?	Yes												

Business questions for cloud valuation assessment - WORK IN PROGRESS													
ID	Domain	Control Group	CID	Assessment Questions	Answer (OK or NOT OK)								
2	Operations Management		OM-02.2	Do you have an estimate of the amount of the data that will be transferred?	NO								
28	Operations Management	Restoration capability	OM-02.1	Should the system have the capability to restore deleted data?	Yes								
29	Operations Management	Backup procedures	OM-04.1	How fast should the solution provider be able to restore backups?	According to SLA with								
30	Operations Management	Integration	OM-05.1	Are there systems that the service has to be able to interface or communicate with?	Yes								
31	Operations Management		OM-	Should the service have an API?	Yes								
32	Operations Management	Customization	OM-06.2	How much flexibility for customization and/or configuration should the system support?	MUCH								
33	Operations Management	Scope of use	OM-07.1	Is the scope of implementation fully defined?	Yes								
34	Operations Management		OM-07.2	Is the scope of use in business departments defined?	Yes								
35	Operations Management		OM-	Is the scope of use in business departments defined?	Yes								
36	<b>Implementation</b>												
37	Implementation	Existing systems	IM-01.1	Is the solution replacing an existing system?	Yes								
38	Implementation	Costs	IM-02.1	Have you considered the cost-modelling of cloud solution vs other options?	Yes								
39	Implementation		IM-02.2	Have you considered the cost-modelling of cloud solution vs other options?	Yes								
40	Implementation	Organisation	IM-03.1	Will there be any organisational impact (e.g. new business processes, governance)?	Yes								
41	<b>Resiliency</b>												
42	Resiliency	Impact Analysis	RS-01.1	What are your requirements to the vendor's operational Service Level Agreement (SLA) performance?	Business hours								
43	Resiliency	Performance	RS-02.1	What are your requirements for system uptime and availability?	Business hours								
44	Resiliency		RS-02.2	Do you have requirements for how fast the data has to be accessible?	?								
45	Resiliency		RS-02.3	Are there any requirements for throughput time for key processes?	?								
				<table border="1"> <thead> <tr> <th>Key Process</th> <th>Measured throughput time</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td></td> <td></td> </tr> </tbody> </table>	Key Process	Measured throughput time							?
Key Process	Measured throughput time												
46	Resiliency	Business continuity	RS-03.1	Are the contingency plans in case of problems with vendor?	YES								
47	<b>Security Architecture</b>												
48	Security Architecture	User ID Credentials	SA-01.1	Should the system be able to support single sign-on? Which IAM method?	Yes - AD FS								
49	Security Architecture		SA-01.2	How should the user authenticate when logging in? (Single sign-on, separate username/password, two-factor authentication)	Yes								
50	Security Architecture	User Logging	SA-02.1	Should there be kept a record of access time and changes made by users?	Yes								
51	<b>Vendor</b>												
52	Vendor	Reputation	VE-01.1	How is the vendor's reputation?	Good								
53	Vendor		VE-01.2	How is the reputation of the solution?	Good								
54	Vendor	Sub-contractors	VE-02.1	Does the cloud solution rely on sub-contractors, other suppliers or other companies in order to operate?	Unknown								
55	Vendor	System maintenance	VE-03.1	Are the release cycles satisfactory for you? (too high/too low)?	Yes								
56	Vendor		VE-03.2	How long is the system expected to be used, and is it supported for the duration?	Until further notice								
57	Vendor	Customer Contact	VE-04.1	What are the requirements for support hours?	Business hours								
58	Vendor	System Knowledge	VE-05.1	Should there be in-house knowledge regarding the system?	Yes								
59	Vendor		VE-05.2	Should there be a formal support agreement with the vendor? (e.g. user communication, consult only, partner)	Yes - SD								
60	Vendor		VE-05.3	Do you feel that the vendor is adequately able to support the needs of the enterprise when needed?	Yes								
61	Vendor	Financing	VE-06.1	Should the cost structure be based on consumption or usage?	User								
62	Vendor		VE-06.2	Have you factors like TCO?	Yes								
63	Vendor	Solution Requirements	VE-07.1	Does the system meet the necessary non-functional requirements?	TBD								
64	Vendor		VE-07.2	Does the system have to be available in particular languages?	YES								
65	Vendor		VE-07.3	Do you require data to be made available offline?	No								
66	Vendor	Future Planning	VE-08.1	Are there areas where the system could be improved?	TBD								
67	Vendor		VE-08.2	Does the vendor have a development plan and an R&D strategy?	Yes								
68	Vendor		VE-08.3	Have you considered exit/strat exit and the possibility of a future vendor	Yes								

# Cloud SaaS vendor to secure

DONG Energy questionnaire for cloud service providers					
Domain	Control Group	CID	Assessment		
Compliance	Identity and Access	CO-81.1	Do you need a work practice to control access of individuals requiring access provided by external providers and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.	CSB questionnaire
		CO-81.2	Do you need a request practice to control access of individuals requiring access provided by external providers and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.	CSB questionnaire
		CO-81.3	Do you need a data deletion request practice to control access of individuals requiring access provided by external providers and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.	CSB questionnaire
		CO-81.4	Do you need a data deletion request practice to control access of individuals requiring access provided by external providers and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.	CSB questionnaire
		CO-81.5	Are the results of the work practice to control access of individuals requiring access?	In the results of the work practice to control access of individuals requiring access.	CSB questionnaire
	CO-81.6	Are the results of the work practice to control access of individuals requiring access?	In the results of the work practice to control access of individuals requiring access.	CSB questionnaire	
	Third Party Risks	CO-82.1	Do you provide a third party assessment of the provider's security controls?	N/A	CSB questionnaire
		CO-82.2	Do you have a third party assessment of the provider's security controls and provide a report to your organization and solutions?	N/A	CSB questionnaire
		CO-82.3	Do you have a third party assessment of the provider's security controls and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.2.5.3.	OK
		CO-84.1	Is physical and logical access to the system controlled?	N/A	CSB questionnaire
CO-85.1		Does your company have an Information Security Policy that includes management, operational and technical measures to protect information?	Consider revision or request	MSFT	
CO-85.2	Does your company have a Privacy Policy that governs collection, use, sharing and storage of personal data for the purpose of marketing?	Consider revision or request	MSFT		

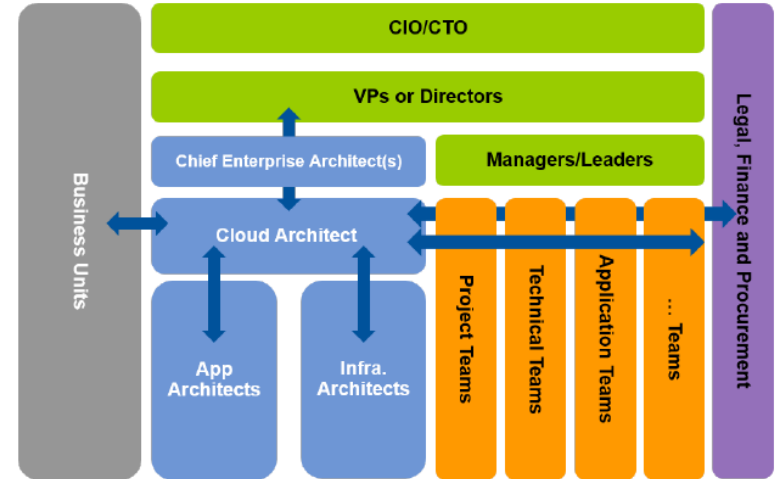
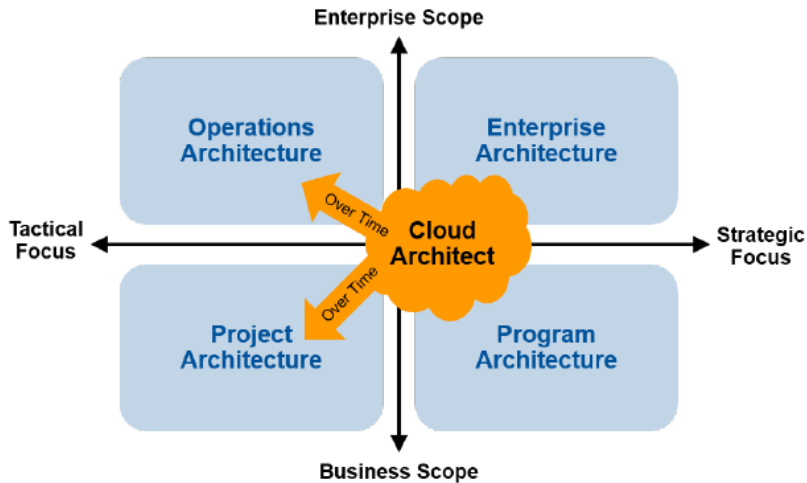
DONG Energy questionnaire for cloud service providers					
Domain	Control Group	CID	Assessment		
Compliance	Data Security	CO-82.3	Do you have a third party assessment of the provider's security controls and solutions?	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5.2.2.5.3.	OK
		CO-84.1	Is physical and logical access to the system controlled?	N/A	CSB questionnaire
		CO-85.1	Does your company have an Information Security Policy that includes management, operational and technical measures to protect information?	Consider revision or request	MSFT
		CO-85.2	Does your company have a Privacy Policy that governs collection, use, sharing and storage of personal data for the purpose of marketing?	Consider revision or request	MSFT
		CO-85.3	How are your processes monitored?	N/A	OK
	Information System Requirements Mapping	CO-85.4	Do you have the ability to request or request a change to the system's data storage, retention, deletion, or other data management practices?	Revised - ensure ahead to "Yes", if the system/service solution records.	CSB questionnaire
		CO-86.1	Do you have the ability to request or request a change to the system's data storage, retention, deletion, or other data management practices?	Revised - ensure ahead to "Yes", if the system/service solution records.	CSB questionnaire
		CO-86.2	Do you have the ability to request or request a change to the system's data storage, retention, deletion, or other data management practices?	Revised - ensure ahead to "Yes", if the system/service solution records.	CSB questionnaire
		CO-87.1	Do you have a process and procedure to control access to the system?	N/A, but revised question answer	CSB questionnaire
		CO-88.1	Do you have a process and procedure to control access to the system?	N/A	OK
Data Governance	Confidentiality	DC-81.1	When are the primary system data used?	ful	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5
		DC-81.2	When are the backup/recovery system data used?	ful	Revised - ensure ahead to "Yes", if the system/service solution records, according to the RM paragraph 5

# Recommendation

- Depending on your needs you can choose to look at the cloud as an extension of your on premise data center offering dynamic capacity support and some cost (capex) advances
- Or
- you can look at cloud as a paradigm shift of IT development and technology, in order to utilize disruptive technologies Internet of things, Mobility, social, Analytics (nexus of forces/ SMACIT) in order to support your business development



# Cloud Architect working areas and possible organisational role





# New IT Roles Checklist

<https://www.cebglobal.com/content/dam/cebglobal/us/EN/best-practices-decision-support/information-technology/pdfs/cio-new-roles-checklist.pdf>



## New IT Roles Checklist

IT Skills You Can't Afford to Miss

Employees need to increase productivity by 20% to meet today's business objectives. As a result, the most progressive IT leaders are introducing six new roles that enable increased employee productivity, collaboration, and judgment.

Use this checklist to guide your IT talent development and recruitment plans.



### COLLABORATION AND SOCIAL MEDIA EVANGELIST

The collaboration and social media evangelist is responsible for understanding drivers of collaborative behavior and creating, managing, and developing a collaboration and social media strategy.

- |   |   |
|---|---|
| <input type="checkbox"/> Market and competitor analysis | <input type="checkbox"/> New technology evaluation        |
| <input type="checkbox"/> User behavior analysis         | <input type="checkbox"/> Organizational change management |
| <input type="checkbox"/> Business case development      | <input type="checkbox"/> Risk/return analysis             |
| <input type="checkbox"/> Business domain analysis       | <input type="checkbox"/> Stakeholder management           |
| <input type="checkbox"/> Information policy formation   | <input type="checkbox"/> Usability design                 |



### INFORMATION INSIGHT ENABLER

The information insight enabler is responsible for supporting business unit heads, service managers, and knowledge workers with insight, business intelligence, and management reports for effective decision making.

- |  |  |
|--|--|
| <input type="checkbox"/> Market and competitor analysis    | <input type="checkbox"/> Data warehousing                        |
| <input type="checkbox"/> Information insight generation    | <input type="checkbox"/> Functional requirements analysis        |
| <input type="checkbox"/> Information visualization         | <input type="checkbox"/> Global teaming and remote collaboration |
| <input type="checkbox"/> Unstructured information analysis | <input type="checkbox"/> Information taxonomy creation           |
| <input type="checkbox"/> Business domain analysis          | <input type="checkbox"/> Information modeling                    |
| <input type="checkbox"/> Data mining                       | <input type="checkbox"/> Usability design                        |



### CLOUD INTEGRATION SPECIALIST

The cloud integration specialist assimilates cloud services—for both Applications and Infrastructure—into the existing IT environment.

- |  |   |
|--|---|
| <input type="checkbox"/> Global teaming and remote collaboration | <input type="checkbox"/> Integration architecture development |
| <input type="checkbox"/> Service architecture development        | <input type="checkbox"/> New technology evaluation            |
| <input type="checkbox"/> Application design and architecture     | <input type="checkbox"/> Requirements management              |
| <input type="checkbox"/> Business process analysis               | <input type="checkbox"/> Stakeholder management               |
| <input type="checkbox"/> Enterprise application integration      | <input type="checkbox"/> Supplier relationship management     |
| <input type="checkbox"/> Functional requirements analysis        | <input type="checkbox"/> Technical change management          |



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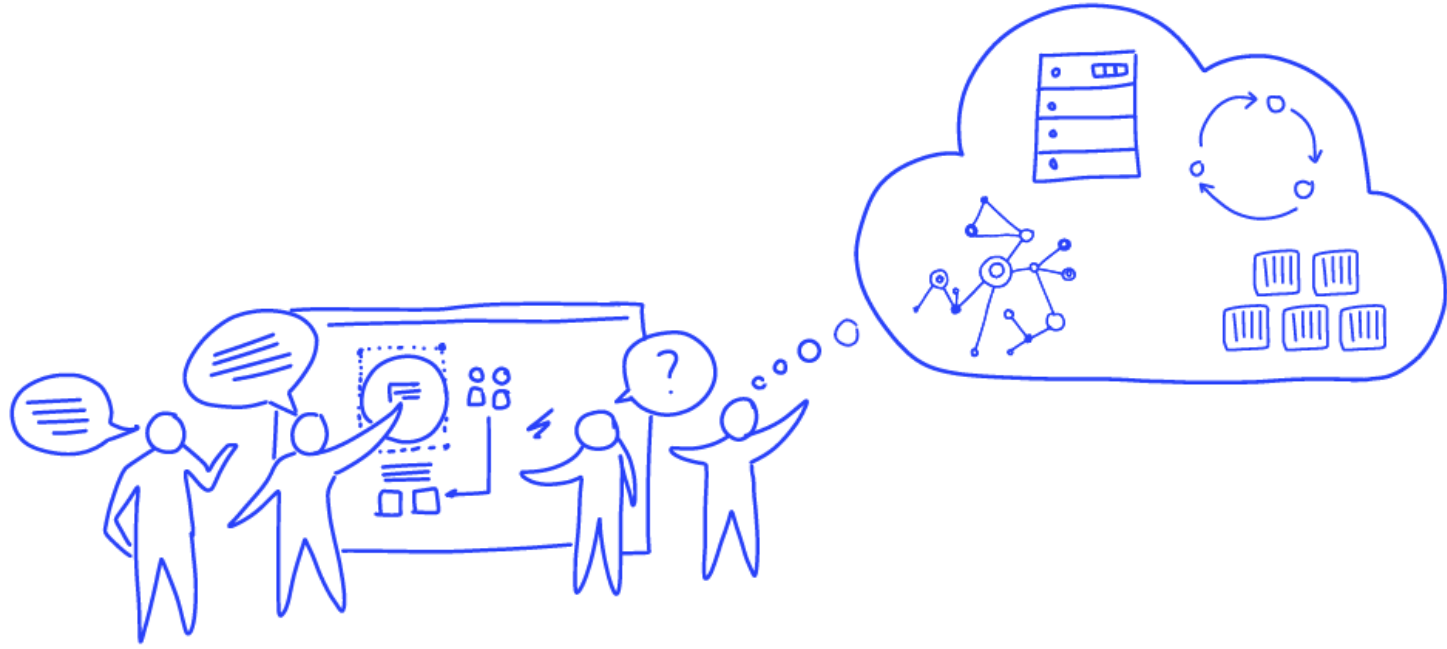
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| <input type="checkbox"/> Functional requirements analysis        | <input type="checkbox"/> Technical change management          |

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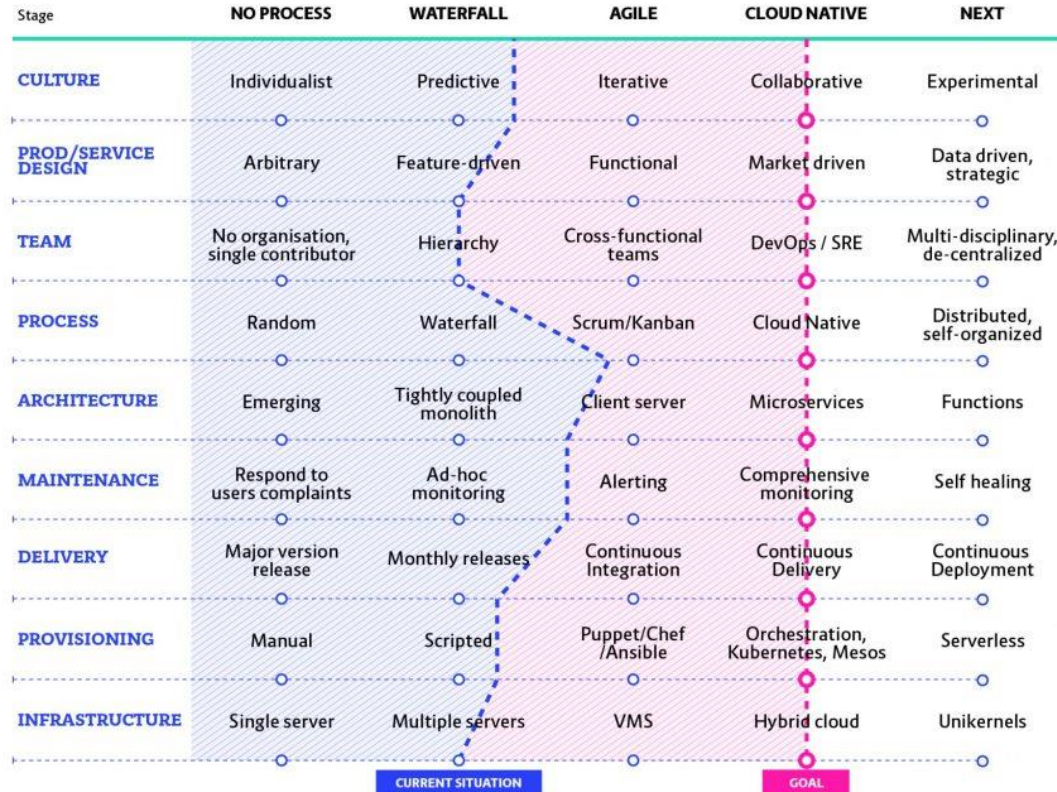
[www.cebglobal.com](http://www.cebglobal.com)

# Omlægning af udviklings paradigme til container based

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# Example of Depicting the maturity level of own company level of readiness

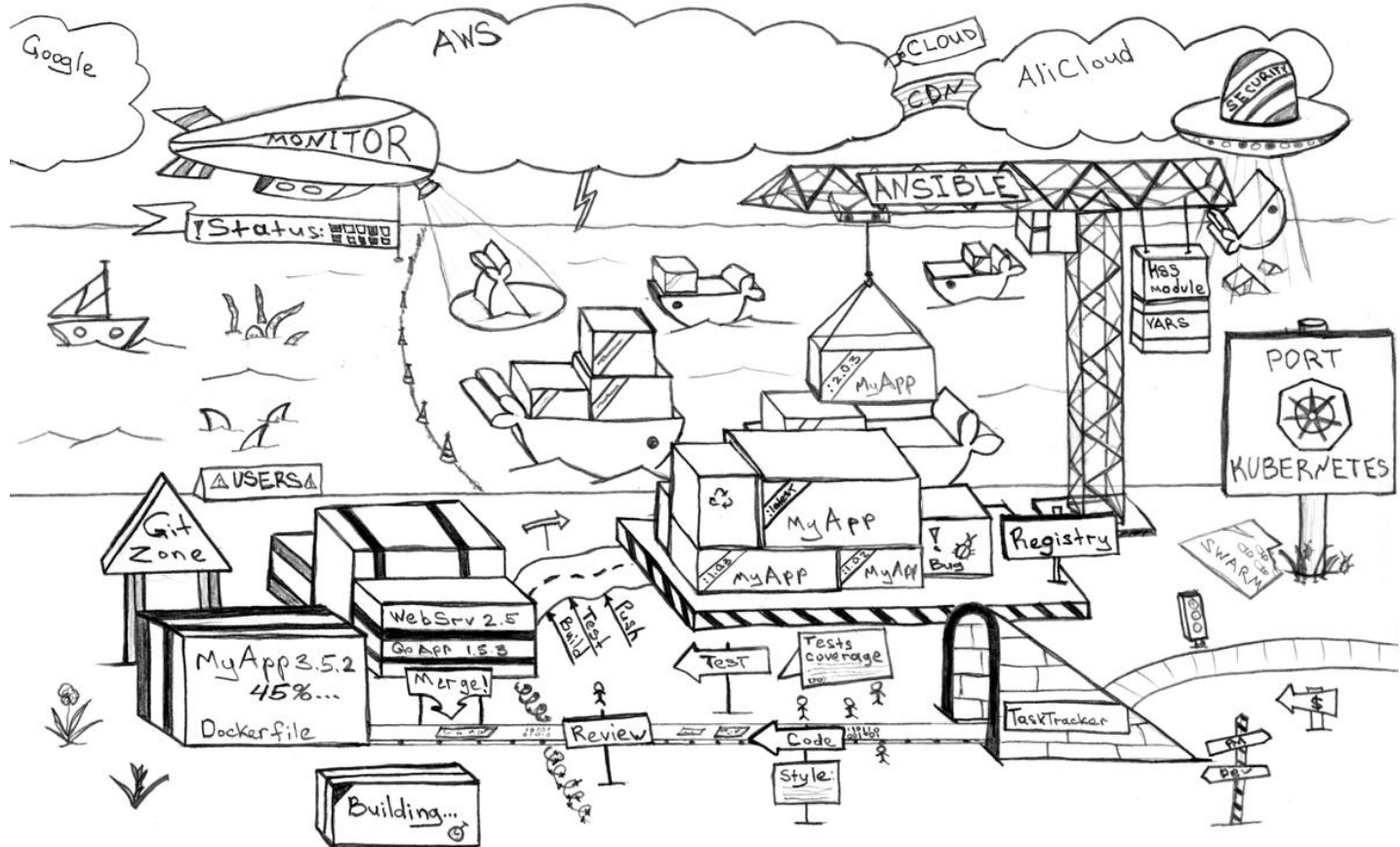


# Container Solutions Cloud Migration Method



# Det rige billede Container / Docker / Kubernetes

<https://hackernoon.com/the-best-architecture-with-docker-and-kubernetes-myth-or-reality-77b4f8f3804d>



# Recommendation

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- Start small, use the existing, aim for a vision
- Appoint cloud enabler role – cloud architect
- Create CoE for Cloud, find the ambassadors
- Make cloud strategy document for the context
- Encourage employees, make playground, educate employees
- Understand the impact – understand security
- Awareness – de-mystify the cloud, remove uncertainty
- Let IaaS and PaaS be IT capabilities - educate business for SaaS usage

# Recommendation

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- Don't go cloud without a **cloud strategy** showing the business areas that benefit from the cloud use and the scope of the cloud use requested
- Secure your **application portfolio documented** in a repository in order to perform a cloud readiness assessment of the portfolio to determine "workloads" that can move to the cloud, current cloud applications shall also be in the repository.
- Don't go for a IaaS, PaaS to SaaS stepwise migration, **go to SaaS** first if possible
- You will be in many cases **responsible for the data** / information part of your cloud solution. You will need to have data governance and master data management skills in place in your organisation
- You will end up in a **multi cloud environment** where you will have point solutions in different clouds and a main cloud vendor in your setup. You will need access to the cloud management system, in order to follow the cloud use (workload) and billing.
- In order to integrate your cloud solutions and your on Premise datacenter you will need a **Hybrid integration platform** to facilitate data integrations both in cloud, between and on premise.
- Consider and investigate if your private cloud can go to **Public Cloud** instead
- Investigate and consider your **exit strategy and plans** for the cloud vendor (getting data and configurations out and into new cloud vendor)
- Investigate that your **IAM** (Identity & Access management) solution also include cloud access and authentication and authorization data exchange

# Questions?

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